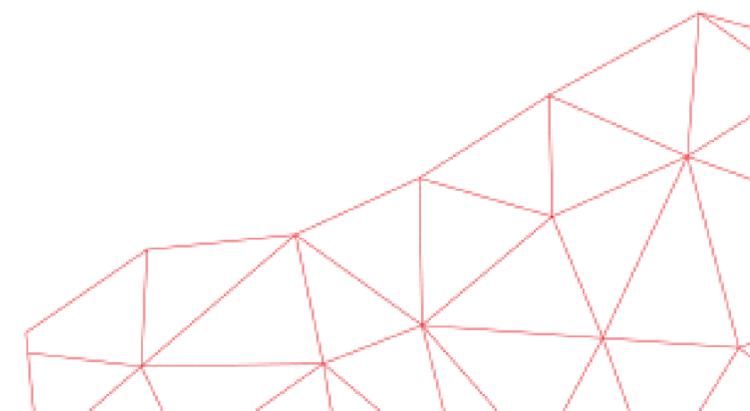
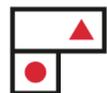


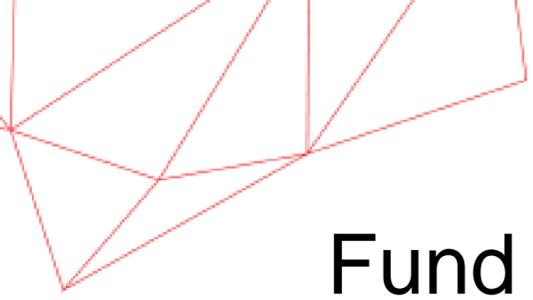
VELOCITY

PARTNERS



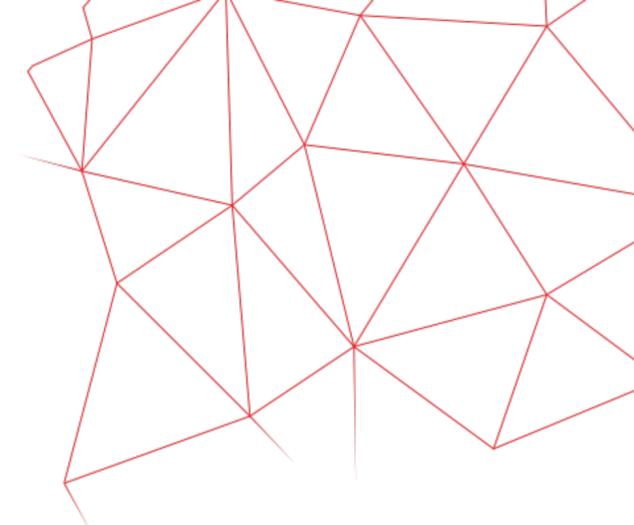
Dimitris Kalavros-Gousiou | 18.12





Fund size & tickets

Total size:
€24M



Pre-seed tickets:

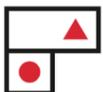
Up to €200k (*typical range*)

Seed tickets:

€300k - €500k (*typical range*)

Follow-on amounts:

Up to €2M (*more if needed*)



Investment focus

Geography

Greece
(but also Greeks re-patriating)

ICT Sector

In principal **industry agnostic**, as long as you are in / use tech
(indicative areas of focus below)



FinTech



Tourism
/Travel Tech



Retail/
Logistics



AgroTech



HealthTech



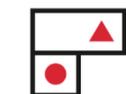
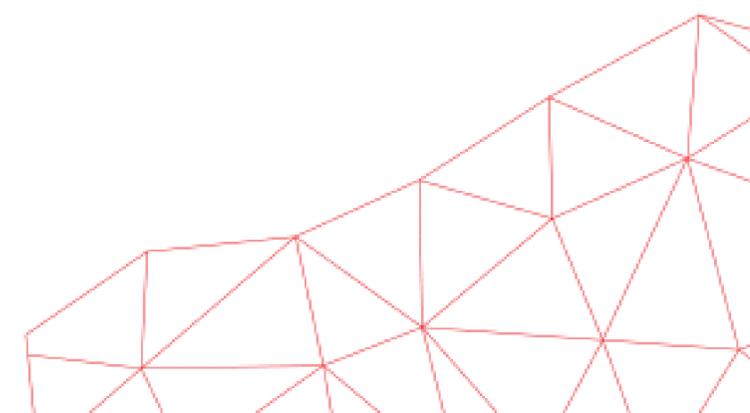
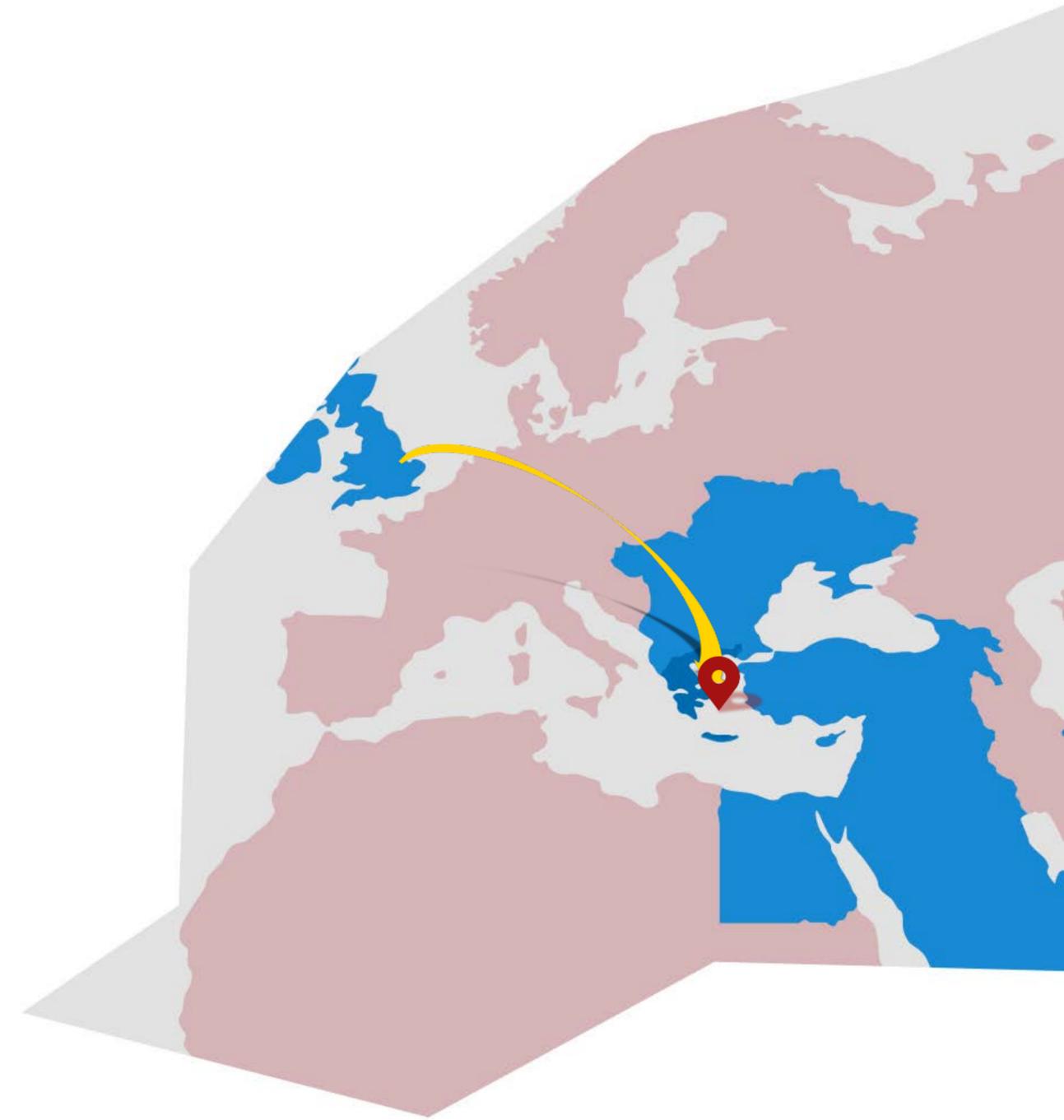
Hardware



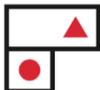
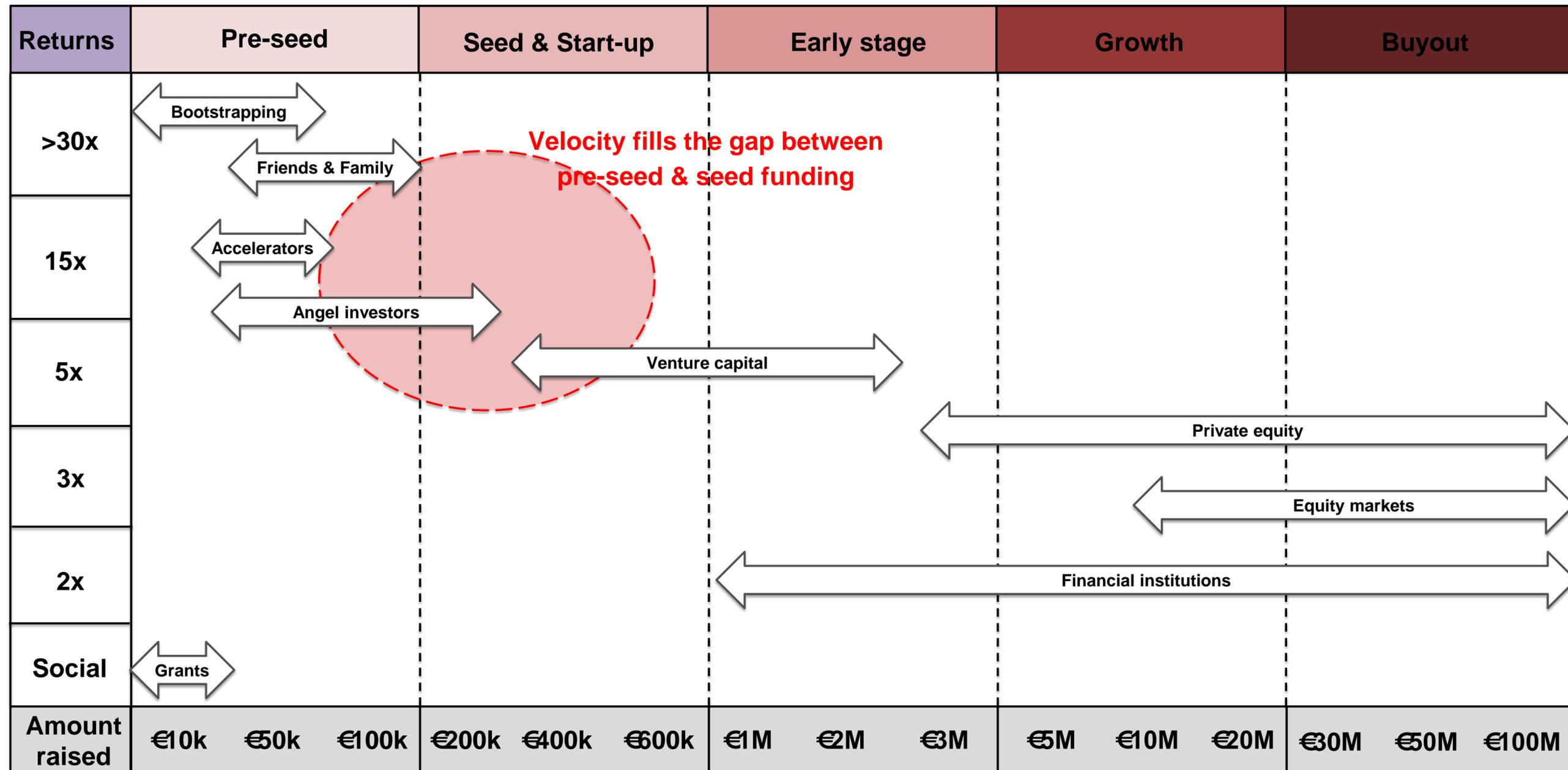
Clean
Tech



Maritime
Tech

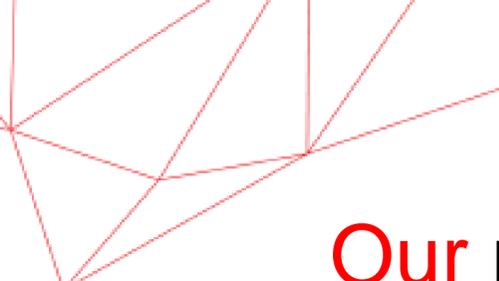


First ticket **sweet spot**



Portfolio companies





Our portfolio



[Syncbnb](#) offers vacation rental owners and managers the ability to **synchronize their calendars across different booking platforms**

Company has raised **\$810k** from angel investors and Velocity and is expanding its team, **developing new features** and growing its revenues in anticipation of a new investment round in early 2020

Syncbnb was incorporated in Delaware in 2017, though its **headquarters are in Athens**



[Loceye](#) created a technology that allows **eye tracking experiments** by recruiting remote participants who will be **using only their webcam** and get instant results

Now it has further developed an AI design assistant that will be integrated in web design platforms offering the same instant results to designers & advertisers

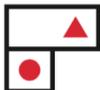
Loceye was **incorporated in Thessaloniki in 2018** where its headquarters are based too

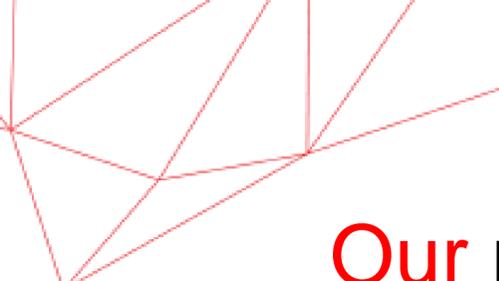


[Pushme](#) is developing a hybrid solution (software & hardware) by **providing energy as a service** with its distributed battery swap stations for shared micromobility fleets

Company has graduated from HAX accelerator and has **raised over \$1M** from Velocity, SOSV and angel investors and is aiming running its first pilot with a major e-scooter operator in the coming months

Pushme is based in London while having engineers in Athens and Crete





Our portfolio

fighthoax

[Fighthoax](#) offers a seamless way to **extract actionable insights** from news, allowing DSPs to increase the advertising ROI for their customers through smart brand safety filters and deep contextual targeting

The pre-seed round with angel participation aim to help the company to convert current leads, **expand its partnerships abroad**, and **further develop** its AI-NLP hybrid **technology stack**

FightHoax was incorporated in Thessaloniki, with all the team based now in Athens

 [intelligencia.ai](#)

[Intelligencia](#) is applying **machine learning** in clinical development in order to estimate the **probability of success** by optimizing trial design, with simulations of various predictive drivers

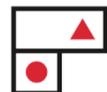
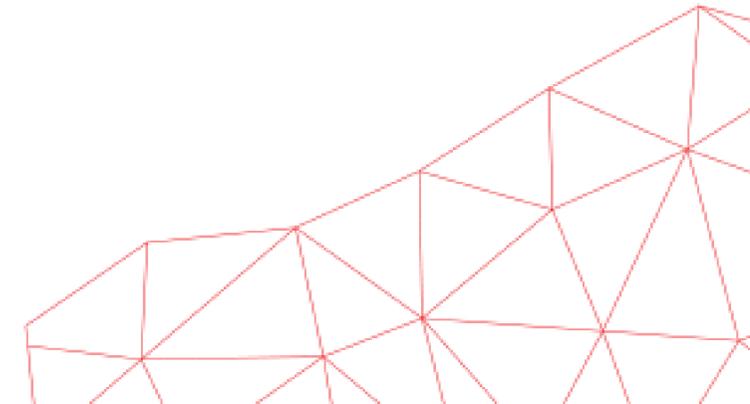
Velocity made a follow-on investment sharing company's vision of becoming the must-have tool for de-risking drug development worldwide

Company was incorporated in New York and following its seed round has built an **R&D office in Athens**

**MY
JOB
NOW**

[MyJobNow](#) is a **mobile-first platform** connecting **employers** with **blue-collar job seekers** near them with streamlined job creation and application management for both parties

Company has **raised close to €1M** from Velocity and VentureFriends and having received widespread adoption in Greece is now about to expand to a larger second market within the quarter



Our portfolio



[iCOMAT](#) has developed a patented technology for making curved carbon fibre composite parts **which are up to 30% lighter, stronger and more cost-effective** than the state-of-the-art processes currently applied in the aerospace, automotive and marine sectors

Company is a University of Bristol spin-off with its Greek co-founder running business development and first pilots in Greece



[Toorbee](#) is a B2B travel platform that connects **Online Travel Agents (OTA)** with **in-destination services** providers, aiming to become the **bridge that connects the European touristic product** with the rapidly growing **Chinese outbound travel market**

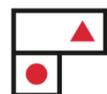
Company has **raised over €1.5M** from three VCs and angel investors and has already launched a WeChat app in partnership with AIA, while further integrations with other European entry points are under development

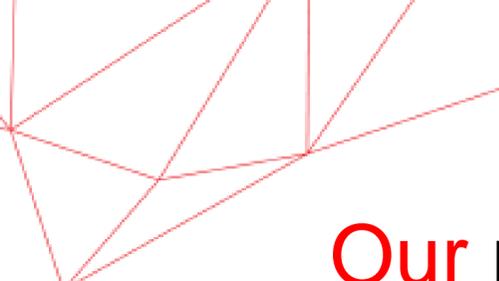


[Spot-a-Wheel](#) is looking to disrupt the European **used cars market** with a digital-savvy model. The company offers **complete** and **analytical mechanical check-up** and report offering the much needed transparency within the sector

Company **recently raised €5M** in funding from Velocity, VentureFriends and strategic investors, and have already launched in Poland, a market that is 10x the size of Greece

Company employs close to 100 people in its offices in **Athens and Warsaw**





Our portfolio



instacar

[Instacar](#) aims to disrupt the (short-term) car leasing market, by offering a **car subscription model** (CaaS) targeting mainly retail customers who don't want to own a vehicle but also have flexibility in their leasing options

It's a new market that offers for a first-time end-to-end car service solutions towards consumers, by **utilizing used cars** and fully monetizing them beyond their residual value

This round will cover company's **landing in the Greek market**, first traction (and transactions) and initial marketing spending



WM WINNING MINDS

[WinningMinds](#)(WM) is an **AI conversational analysis software** that captures and analyses discussions during business meetings to generate insights on **team interaction dynamics** and productivity patterns

Using WM, teams gain visibility through tacit organisational knowledge regarding how decisions are made, problems are resolved, and risks are navigated

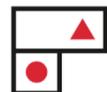
The funds will be used to **further strengthen** the AI team, **convert sales leads** and close a Series A round



R/X
ResonanceX

[ResonanceX](#) is aspiring to become a **marketplace for structured investment products**. It will connect product issuers and manufacturers, to professional investors, that is Private Banks, Consumer banks, Family Offices and Financial Advisors (IFAs). The long-term vision is to service the mass affluent market directly

ResonanceX has completed a **pre-seed round**, in which Velocity.Partners was the **lead investor**. This investment will accelerate the product development of the platform, whereas they anticipate the first in-platform transactions to take place by the end of 2019





VELOCITY

PARTNERS



Thank you!

